



THE WORLD'S LEADING  
COMMERCIAL REAL ESTATE  
PROFESSIONALS



## **SIOR Scholarship Program**

### **Applications due Friday May 6<sup>th</sup> 2011**

A leading trade association of commercial real estate professionals has established a scholarship program to encourage and assist qualified students in obtaining an education that will lead them into productive careers in the commercial real estate industry. Funds for scholarships of \$2,000.00 each have been allocated.

#### **Scholarship Requirements:**

- All applicants must be United States citizens.
- All applicants must be accepted or enrolled in the business program at one of the following Universities:
  - California State University – Fullerton
  - California State University – Pomona
  - California State University – San Bernardino
- Scholarship funds may be used for expenses including tuition, room and board, textbooks and materials related to achieving a degree.

#### **Selection Criteria**

The selection of scholarship recipients will be determined by a committee made up of members of the Inland Empire/Orange County SIOR Chapter Executive Committee with consideration of the following criteria:

- Career objectives: The applicant's indication of interest in pursuing a career in commercial real estate; please specify where your interests lie within the commercial real estate industry and plans upon completion of degree.
- Work experience: List any work experience, training, licenses, internships or other activities that you have accomplished to date. If applicable, describe how these activities prepare you to enter the commercial real estate profession.
- The applicant's record of scholastic achievement to date, including both undergraduate and graduate studies, as well as academic grade point average;
- The applicant's economic need or situation – please describe
- The applicant's references and letters of recommendations by two (2) instructors and/or two other individuals in the field of real estate.

*Questions may be directed to:*

Eric Burney, SIOR  
Rick John, SIOR

Email: [eric.burney@daumcommercial.com](mailto:eric.burney@daumcommercial.com)  
Email: [rj@daumcommercial.com](mailto:rj@daumcommercial.com)

909.652.9051  
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#### **The SIOR Organization:**

The Inland Empire / Orange County Chapter of the Society of Industrial & Office Realtors [www.siorsocal.com](http://www.siorsocal.com) includes the areas of Riverside, San Bernardino and Orange Counties of Southern California and is comprised of 49 active industrial and office members, 7 associate members and 14 chapter sponsors.

The Chapter meets seven times per year for deal making, networking and education by guest speakers on a wide variety of topics pertaining to commercial real estate. These interactive dinner meetings provide a forum for members to meet with associate members, chapter sponsors, industry leaders, and guests to learn about and discuss trends and new issues in our industry.

The chapter presents an annual Golf Tournament to raise funds to be used for educational seminars and [scholarships](#) to local university students with an interest in the real estate field.

The Chapter, in conjunction with the national office of the Society, sponsors educational courses in topics such as: ethics, construction, finance, negotiating, marketing, and investment analysis. With more than 3,200 members in 562 cities in 22 countries, SIOR represents today's most knowledgeable, experienced, and successful commercial real estate brokerage specialists. Visit [www.sior.com](http://www.sior.com) for more information

#### **The SIOR Foundation**

The SIOR Foundation (SIORF) is a not-for-profit 501(c) (3) organization whose mission is to promote and support initiatives that expand, educate, and enrich the commercial real estate community. Established in 1962 to publish the industry's first graduate-level textbook on industrial real estate, the Foundation offers its own direct scholarships as well as collaborating with other organizations and SIOR Chapters to provide funding for a variety of educational initiatives designed to enhance the commercial real estate community.

#### **The Application**

***The application and all support materials, including copies of the applicant's transcripts and letters of recommendation must be received either electronically via email or at the Chapter's address below on or before Friday May 6<sup>th</sup> 2011.***

Ms. Cheryl Padia  
SIORSOCAL Chapter Administrator  
3 Park Place #1200  
Irvine, CA 92614  
P: 949.724.5593  
E: Cheryl.padia@colliers.com

*Questions may be directed to:*

Eric Burney, SIOR      Email: [eric.burney@daumcommercial.com](mailto:eric.burney@daumcommercial.com)      909.652.9051  
Rick John, SIOR      Email: [rj@daumcommercial.com](mailto:rj@daumcommercial.com)      909.980.1234



**2011 Scholarship Application Form Page 1 of 2**

Student Name: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Student Telephone: \_\_\_\_\_

Student email: \_\_\_\_\_

Best method and time to contact you: \_\_\_\_\_

Certificate/Degree Sought: \_\_\_\_\_

Year in program: \_\_\_\_\_ GPA in major: \_\_\_\_\_ GPA Overall: \_\_\_\_\_

I hereby make application for an SIORSOCAL Chapter and SIOR Foundation Scholarship to be used at (name applicable university) – select one:

- California State University – Fullerton
- California State University – Pomona
- California State University – San Bernardino

I am a citizen of the United States of America:     ( ) Yes     ( ) No

I have attended Colleges or Universities as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

(Colleges/Universities attended, number of years, and degrees secured or to be secured for which official transcripts are attached.)

The following two persons have been requested to write letters regarding my character and qualifications.

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
Email: \_\_\_\_\_  
Relationship to Applicant: \_\_\_\_\_

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
Email: \_\_\_\_\_  
Relationship to Applicant: \_\_\_\_\_

*Questions may be directed to:*



## 2011 Scholarship Application Form Page 2 of 2

It is my understanding that this scholarship is intended for the purpose of helping me secure a business degree that prepares me for commercial real estate or related industry. I agree to attend a SIOR meeting in person to receive my scholarship

Signature \_\_\_\_\_ Date \_\_\_\_\_

Your signature above affirms that all information provided on this form is true and correct as of date specified.

### **Required Support Materials**

In order to be eligible, you must include the following support materials as part of your application:

- 1) A signed letter stating your career interests, your activities and employment (if any), and the real estate career you expect to follow. (This statement shall not exceed 1,000 words in length and should be typed in as simple and concise manner as possible.)
- 2) A proposed program of study in which your study is to be completed. Include a brief description of each course taken or planned in order to complete the degree named on application.
- 3) A letter from the real estate instructor, or if none, the Dean of your College or University recommending you as an applicant.
- 4) Official copies of transcripts of all your University course records certified by the Registrar or other authorized official.
- 5) Letters of recommendation from two persons. It is preferred, but not required, that one of these letters be from a REALTOR® or SIOR. (References shall be kept confidential, and under no circumstances to be revealed to the applicant.)
- 6) A statement of financial need, if applicable.

### **The Application**

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SIORSOCAL Chapter Administrator  
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